



# Your Workforce, Your Competitive Edge

Building Talent That Builds the Future

Finance and Business Skills

**Digital Transformation** 

Leadership and Behavioural Development

**Professional Qualifications and Certifications** 

**Bespoke Solutions** 

# **About Kaplan**

Kaplan Inc. is a leading provider of end-to-end training solutions for professional qualifications programs, leadership and professional development programs globally.

We are one of the world's largest diversified education companies, working with over 1.2m learners each year in over 30 countries.

Started by the visionary, Stanley Kaplan in 1938, today, we are opening doors to educational opportunities around the world, inspiring people from all walks of life to strive for their personal best. We exist to enable students to achieve their educational and career goals through industry-relevant learning that is respected by employers worldwid.





80+

YEARS TRANFORMING LIVES

1M+

**DELEGATES WORLDWIDE** 

1K+

**EDUCATION PARTNERS** 

FORTUNE 500

RANKED AMONG THE TOP COMPANIES IN THE WORLD

10K+

**BUSINESS CLIENTS** 

100+

LANGUAGES USED FOR TRAINING AROUND THE WORLD

# Driving Global Impact with Regional Expertise



- Regional Headquarters in Riyadh
- Additional offices in Dubai and Abu Dhabi



#### 2023 turnover; \$1.6 billion

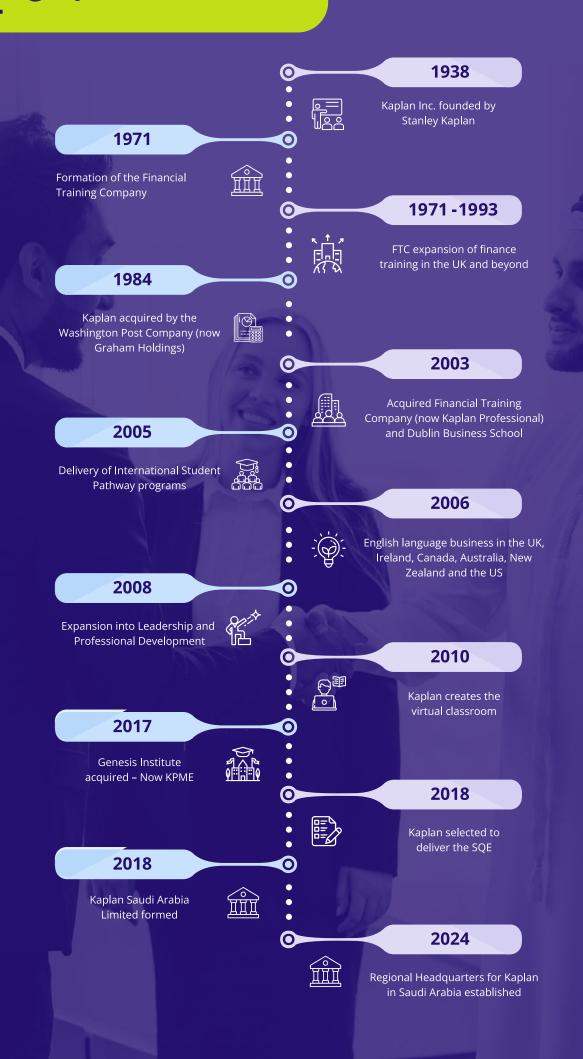
- Founded in 1938 by Stanley Kaplan, a first-generation college student,
- Kaplan is one of the world's largest, most diverse education providers.
  - · Test Preparation
  - Professional Licensure
  - College & University partnerships
  - · Corporate learning and advising
  - Language training
  - Professional Education & Training
  - Assessment
  - Higher Education
- Acquired by GH (Washington Post) in 1984

## GH GRAHAM HOLDINGS

#### 2023 turnover; \$4.4 billion

- NYSE quoted company
- Diversified holding company;
  operations include:
  - Educational services
  - Home health and hospice care
  - · Television broadcasting
  - Online, print and local TV news
  - Automotive dealerships
- · Manufacturing, hospitality
- Consumer internet companies.

# **Our Legacy in Education**



# **Our Global Strength**



# **Our Strategic Partners**





































# **Corporate Solutions**

#### **Finance & Business Skills**

**Accounting and Taxation** 

Corporate Finance and Investment Management

**Banking** 

Governance, Risk and Compliance

Strategy and Business Acumen

**Corporate Treasury** 

Fintech and Future of Finance

**ESG** and Sustainability

**Cloud Computing** 

Cybersecurity

**Project Management** 

# Digital Transformation





# Leadership & Behavioral Development

**Essential Professional Skills** 

Interpersonal Skills and Personal Development

Strategy Planning and Management

Sales and Customer Excellence

Management & Leadership







# Professional Qualifications & Diplomas

Chartered Financial Analyst	
Certified Management Accountant	
Association of Charted Certified Accountants	
Financial Risk Management	
Chartered Institute of Personnel and Development	
Diploma in International Financial Reporting Standards	
Diploma in Corporate Income Tax	
Diploma in Value Added Tax	
Advanced Financial Modelling	
Chartered Institute for Securities & Investments Program	ms
Certified Public Accountant	
Certified Internal Auditor	

## **Bespoke Solutions**

**Association of Accounting Technicians** 

**Graduate Development Program** 

First Time Managers/ Emerging Leaders Program

Senior Leadership Program

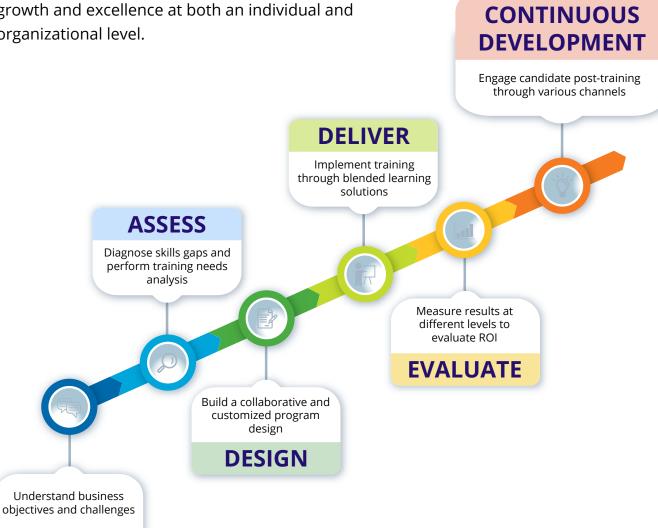
Women in Leadership

Empower your teams, elevate talent, and achieve strategic goals with our tailored learning solutions. No matter your industry, our expertise and tools help your employees and your business thrive.



Our approach combines key steps to ensure the seamless delivery of our programs. By focusing on your unique needs, we empower participants to achieve tangible success, driving growth and excellence at both an individual and organizational level.

**CONSULT** 





#### Global and **Regional SMEs**

Learn from top subject matter experts with global and regional insights.



# **Action Learning** (Capstone) Projects

**Gamification** and Simulations

Engage through real-life scenarios and game-based learning to reinforce skills.

Apply knowledge to hands-on projects, solving practical challenges.



## **Mentoring** and Coaching

Receive personalized guidance from expert mentors to support your growth.



**Assessments** and Reporting

Track progress and measure

understanding with

continuous assessments

and detailed reports.

## **Interactive Learning Platform**

Access a dynamic, user-friendly platform to enhance learning anytime, anywhere.



#### **Flexible Language Options**

Customized programs aligned with your goals, offered in English and Arabic to ensure impact and accessibility across teams.



# Globally **Accredited Programs**

Earn certifications recognized internationally, adding credibility to your expertise.



#### **Functional Skills** & Tools

Course exercises and assignments aligned with practical technical knowledge for current roles.







#### Industry

#### **Finance and Investment**

#### **CHALLENGE**

Our client is aiming to lead economic development. Graduate Development Program (GDP) is central to their strategy of empowering young professionals. They required an advanced training solution to equip graduates with critical skills for a competitive workforce.

#### **SOLUTION**

Kaplan developed a comprehensive 40-week, 300+ hour program delivered in five phases, combining technical and leadership training through expert-led sessions, gamification, and hands-on experience. Recognized with a Level 7 Qualification from Kaplan Professional Awards (KPA), participants earned a postgraduate-equivalent certificate and digital badge. With 162 graduates, the program received exceptional feedback, achieving a 90.25% student satisfaction rate and a 92% satisfaction rate with trainers.

#### **Industry**

# **Education and Professional Development in Finance**

#### **CHALLENGE**

Our client aimed to prepare graduates for finance roles by equipping them with strong banking and leadership skills to support the UAE banking industry's growth and sustainability.

#### **SOLUTION**

Kaplan's 14-week, two-phase program trained over 500 participants across Abu Dhabi and Dubai, achieving an 80% effectiveness rating and an 84% satisfaction score. Covering banking operations, compliance, ethics, and risk management, the program equipped graduates with essential skills and a solid foundation to excel in the banking sector with integrity.

#### Industry

# **Banking**

#### **CHALLENGE**

One of the Middle East's largest commercial banks sought to enhance the skills of its fresh graduate employees to support regional economic transformation. The goal was to cultivate expertise in financial economics, strategic finance, and performance evaluation to meet current and future market needs.

#### **SOLUTION**

Kaplan developed a year-long training program to equip graduates with essential skills for advancing into leadership roles. This comprehensive program prepares participants to confidently navigate complex financial landscapes and drive future growth. The program received outstanding feedback from delegates for its content, trainers, and materials, effectively building a foundation for leadership and growth.

#### Industry

## **Government Organization**

#### **CHALLENGE**

A government organization in Saudi Arabia aimed to develop fresh graduates with the essential skills and knowledge to succeed in their early careers and support long-term growth.

#### **SOLUTION**

Kaplan delivered an 11-week program combining technical skills with behavioral training, including specialized courses. The 198 graduates explored organizational functions, worked on projects, and built networks. They also engaged in business simulations and capstone projects to apply their learning practically, preparing them to contribute effectively to their organizations' goals.

#### **Industry**

# Data and Artificial Intelligence

#### **CHALLENGE**

Professionals needed to be equipped with key data science and Al concepts, including SQL, NoSQL, Python, machine learning, and deep learning, along with foundational math and statistics for data-driven decision-making.

#### **SOLUTION**

Kaplan's intensive 6-week data science bootcamp immersed participants in SQL, NoSQL, Python, machine learning, cybersecurity, and deep learning, with hands-on applications using Keras and foundational math concepts. Over 6 months, nearly 1,000 learners completed 36 bootcamps, resulting in an 83% feedback rating. Tailored to diverse client requirements, our programs in Data Science, Machine Learning, Al, and Cybersecurity also incorporated essential skills in finance, leadership, and business.



# Contact us today



Rolex Tower – 2nd Floor - DIFC - Dubai

Tamouh Tower, Al Reem Island, 13th Floor, Office 1309 - Abu Dhabi



info@kaplanme.com kaplanprofessionalme.com



+971 04 554 6184

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